



# COMPANY PROFILE

***CARIBBEAN  
ENGINEERS AT  
WORK***



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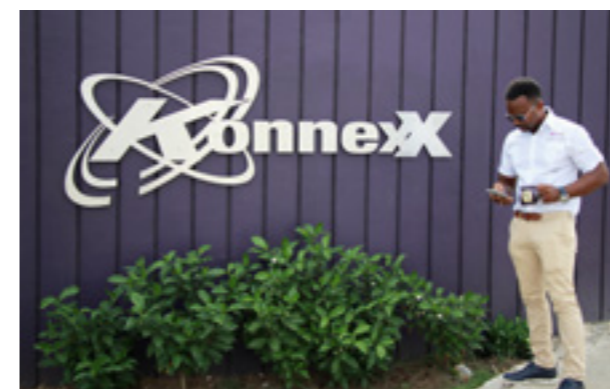
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## WE ARE KONNEXX

Konnexx is the industry leader for Jamaica and the Caribbean in the field of telecommunication engineering. We provide world class services to the telecommunication giants in the region such as Digicel and Flow. We have helped them build and maintain sophisticated network infrastructure throughout the Caribbean.

We are also the leading supplier of Fibre Optic Engineering and Construction for large commercial projects and government entities. We are an engineering firm that offers comprehensive solutions for businesses interested in state-of-the-art technology that need experienced and well-trained staff, available to respond to emergencies 24/7.



Our deep love for engineering has led us to branch out to other fields such as:

- Solar Engineering
- Agricultural Engineering
- Access Control System Design and Implementation

Our in-depth knowledge of telecommunication engineering and extensive experience in advanced fibre optic engineering has enabled us to anticipate the dynamic evolution of the fibre optics, and hybrid fibre coaxial industry. Additionally, we are vastly involved in designing, building and maintaining private and commercial fibre networks and FTTP for various telecommunication companies and hotels.

Konnexx boasts a dedicated, well-trained team of over 400 professionals including technicians, administrators, engineers, and experienced CAD drafters/designers, and is able to quickly complete any size project. We also have a fleet of heavy-duty equipment such as Hydraulic Mobile Cranes/Lifts, Tractors, Vans, etc.

We are passionate about the services we give our clients and are constantly reinventing them to continue performing at international standards.

# DEAN NEVERS

## FOUNDER & MANAGING DIRECTOR

Konnexx has grown to the company it is today because of the dedication of its team and the vision of its Managing Director and Founder.

Dean Nevers is a passionate leader, father, teacher and student of life. He is a strong business development professional who studied Project Management at Boston University and The University of the West Indies.

Along with tremendous experience in the telecommunications industry, Mr. Nevers is also skilled in Network Administration, Security Systems Integration, Closed-Circuit Television (CCTV) and Wireless Networking.

Dean's passion for engineering can be seen in his hobbies. He is a multi-engine pilot who often flies on the weekends. He believes in the pursuit of a greener planet and wants Konnexx to play its part in the solar revolution. He has led the company for over 14 years.



# OUR HISTORY

Konnexx Services Limited, located at, 39 Dunrobin Ave., Kingston 10, was established in 2003 and has grown over the years to become Jamaica's largest telecommunication fibre optics support provider.

Fibre optic communication systems have revolutionized the telecommunication industry and played a major role in the advent of the Information age. The advantage it has over electrical transmission is the reason the use of optical fibre has largely replaced copper wire communications in core networks in the developed world. Our founder knew companies would need help to make this transition, so he started Konnexx.

Today Konnexx is the largest contractor in the region, employing over one hundred network technicians and engineers. Konnexx has also expanded to other industries.



Since 2003, Konnexx engineers have been applying their knowledge to other fields, adding more services and countries under their belt. We are now serving clients in countries all over the region including; Turks and Caicos, Dominica, Anguilla and more.



# THE EXECUTIVE TEAM



**Kerrie-Anne Gray**  
Operations Manager



**Darian Sadler**  
Solar Manager



**John-Mark Clayton**  
Head of Department Network  
Engineering



**Peter Palmer**  
Quality Assurance Manager



**Anna-K Ramgeet**  
Human Resource Executive



**Haniel Meikle**  
Senior Installation Supervisor



**Roger Wilson**  
Fleet Coordinator



**Daci-Ann Reynolds**  
Dispatch Manager



**Kinsley Peart**  
Head of Department Logistics



**Kavon Jones**  
Head of Department Installation



**Stephan Smith**  
Special Projects Engineer



**Jeffery Williams**  
Technical Admin Officer



**Karema Pringle**  
Accounting & Payroll Manager



**Stephen Jones**  
Solar Supervisor



# **WE BELIEVE IN...** **BUILDING THE DREAM**

**“WE AIM TO MAKE KONNEXX THE BEST PLACE FOR CARIBBEAN ENGINEERS; WHERE THEY CAN PURSUE THEIR PASSIONS AND INTERESTS AND BE REWARDED WITH CHALLENGING WORK, HIGH SALARIES AND THE OPPORTUNITY TO WORK IN MULTIPLE COUNTRIES ALL OVER THE REGION”**

**- DEAN NEVERS**

Founder and Managing Director

# SOLAR ENGINEERING



## SOLAR SYSTEM DESIGN AND INSTALLATION

Konnexx Services Ltd, in partnership with Green Energy Savings Ltd, aims to revolutionize alternative energy technology. We offer clean power alternatives for both commercial and residential use and distribute energy saving devices, LED lighting fixtures, inverter AC units and solar systems.

With the ever-increasing threat of global warming, the use of green, renewable energy has made it on the agenda of many businesses, households and the Government. Konnexx has done extensive research and acquired world-renowned training to craft our solar products for this ever-growing market.



## SOLAR INSTALLATION CLIENT LISTING:

- Food for the Poor
- Mustard Seed Communities
- Jamaica Inn Hotel
- Stewarts Automotive (Mercedes and BMW locations)
- Immaculate High School
- Stella Maris Church
- Morgans Cliff Hotel
- Bruce Mini Mart
- Bluefields Basic School
- Icon Importers

## SOLAR POOL PUMPS

### INSTALLATION AND MAINTENANCE:

Konnexx Services, along with our partner Lorentz, also provides solar pumping solutions.

One of the largest consumers of electricity for homes, spas or commercial establishments with swimming pools are circulation and filtration pumps used to keep pools clean.

Using the best solar pool pump technology and the experience of our skilled team, Konnexx is able to provide pool owners with a product that is a major long-term savings opportunity. These pumps use zero electricity and have an incredible lifespan.



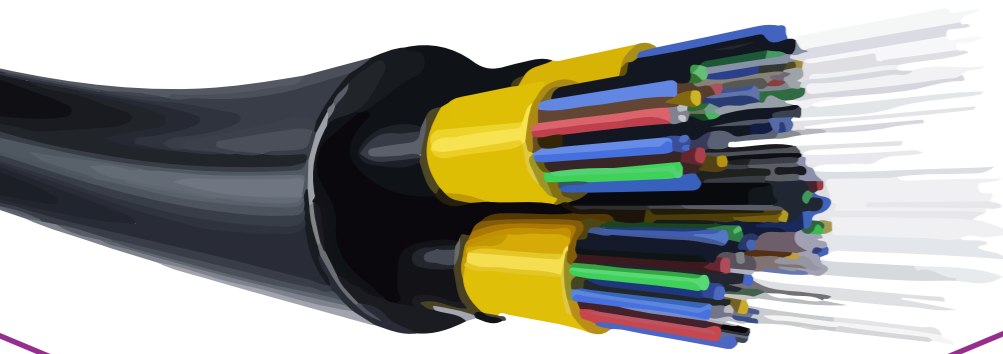
## DRINKING WATER AND IRRIGATION SOLUTIONS

Konnexx, along with Lorentz, provides irrigation and drinking water solutions that reduce costs and meet the needs of communities.

Access to a clean, reliable water supply is critical for survival. By utilizing water storage, our solar direct systems reliably deliver water 24 hours per day without the need for expensive batteries, grid connections or generators.



# FIBRE OPTIC ENGINEERING & CONSTRUCTION



Konnex specializes in the latest technology used in providing fibre optic communication, as well as voice/data wiring services.

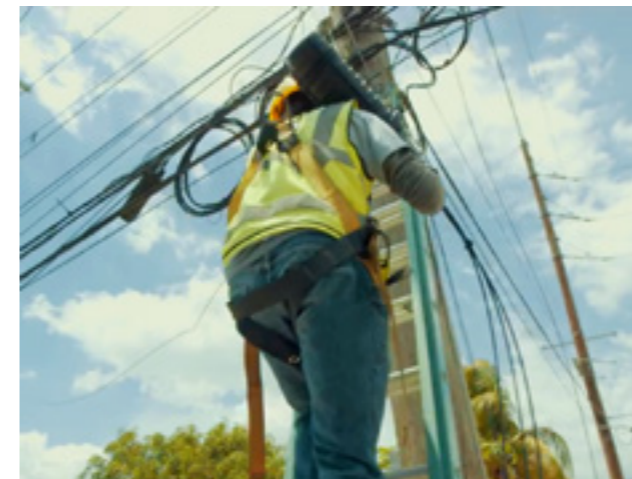
To achieve the highest quality results, Konnex uses the most advanced equipment such as: Fibre Optic Fusion Splice Machines, Fibre Optic Optical Time-Domain Reflectometers (OTDR), Fibre Optic Power Meters/Light Sources, Fibre Optic Talk Sets, Data Test Sets (Penta scanners), Copper Cable Locators, Copper Cable Installer Test Sets/Fault Locators, Confine Spade Equipment and Gas Detectors.



## FIBRE/DATA/VOICE/COAXIAL SERVICES OFFERED:

- Fibre Optic Cabling (single mode or multimode)
- Data Wiring Installations (Cat5e, Cat6, etc.)
- Fibre Optic Terminations
- Voice/Data Troubleshooting
- Fibre Optic Splicing
- Hybrid Coaxial Installation
- Fibre Optic Troubleshooting/Repair
- Hybrid Coaxial Maintenance

# TELECOMMUNICATION ENGINEERING

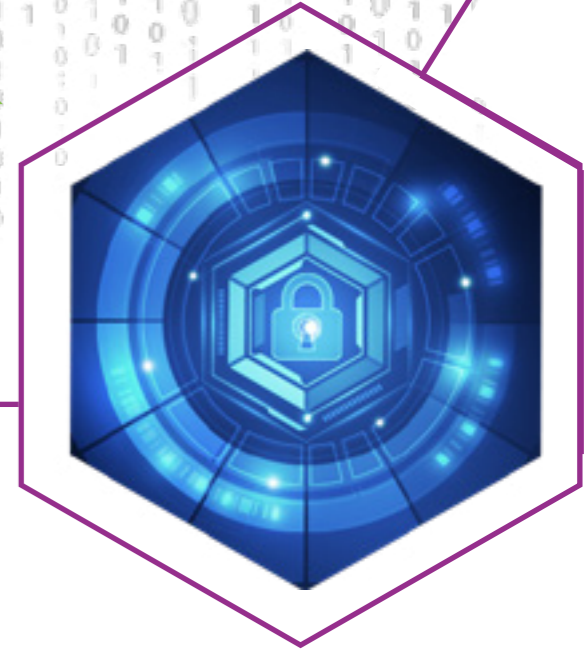


Konnex has provided leadership in engineering services to the telecommunications and power industries. Konnex understands that speed and efficiency are critical in today's technology-intensive communications environment. We help our clients put innovative network solutions into place, quickly and cost-effectively by keeping them at the forefront of their respective industries.

Our dedicated team works around the clock to keep our clients' networks up and running so that their customers stay connected and satisfied. This is how we have built a reputation for excellence across the region; one project at a time.



# COMPUTER NETWORK DESIGN & BUILDOUT



Konnexx plays a vibrant role in developing new Information Technology (IT) infrastructure and supporting the existing computer networking environment based on proven technology solutions from industry leaders such as Microsoft and Cisco. Our well-trained staff provides expertise in both established and emerging technologies designed to suit an organization's specific needs.

## STRUCTURED CABLING

Konnexx is an industry leader in wiring data centres, offices, hotels and apartment buildings for data or voice communications, using Category 5 (CAT 5E) or Category 6 cables (CAT 6) and Modular Sockets governed by universal standards. With these tools we provide customers with high-quality cabling infrastructure; recognizable worldwide.

We offer a wide range of computer networking services including:

- Structured Cabling
- System Design and Implementation
- Network Documentation/ Implementation/Support



## SECURITY SYSTEMS DESIGN INSTALLATION

Konnexx has been committed to providing progressive businesses, industries and residences with the most advanced, high-quality security products and services available anywhere. We understand the importance of being comfortable and confident with a security system. This means we work with our clients closely to custom design the right system for their specific needs.

## NETWORK DOCUMENTATION/ IMPLEMENTATION/SUPPORT

Documentation is important for knowledge of work done on all networks. For this reason, we decided to offer this invaluable service to our clients. Konnexx provides audit sheets, maps, and other documents beneficial for future network upgrades and diagnostics. Documentation saves time and money for future projects and is a corner Konnexx will never cut.





# WE BELIEVE IN...

## THE HIGHEST QUALITY WORK



**“OUR UNFLINCHING DEDICATION TO QUALITY OUTPUT IS OUR ULTIMATE DRIVING FORCE. WE DILIGENTLY BUILD OUT OUR TECHNICAL ARCHITECTURE, LAYING OUT ALL SYSTEM SEMANTICS INTO MODULES, MAKING IT MORE LOGICAL AND SIMPLE TO IMPLEMENT IN THE FUTURE OF THE COMPANY”**

**- JOHN-MARK CLAYTON**  
Head of Department Network Engineering

# FEATURED INDUSTRIES



## HOTELS & RESORTS

At Konnex, we understand the importance of both energy conservation and aesthetics for our clients in the hotel industry.

- Our smart irrigation systems are designed to activate sprinklers when the soil requires water, saving people thousands of gallons of water per year while maintaining immaculate landscaping.
- After conducting detailed client site visits and consultations, Konnex will ensure that solar panels are installed in the most discreet areas of the property. Clients, therefore, enjoy the benefits of solar technology without taking away from the overall property experience.
- We also have the capacity to build large internet, telephone and other telecommunication networks that operate at the highest, most efficient levels.

We have tremendous experience and expertise in the hotel industry. Hotels and resorts throughout the Caribbean have especially benefited from our Solar Engineering and Telecommunications Engineering and Irrigation Systems.



## TELECOMMUNICATIONS

Konnex is the largest provider of network infrastructure in the region. We currently operate in Turks and Caicos, Dominica, Anguilla, Bermuda, Nevis, British Virgin Islands and Jamaica. All across Jamaica, we maintain high-quality customer service, 24/7.

Telecommunication Engineering is what we do best and has allowed us to work with some of the largest companies in the regional industry.

In Jamaica, Konnex has designed and built most of the networks for both Digicel and Flow Networks.

- Our use of the latest technology in Fibre Optics, along with our dedication to quality, means our networks are robust, fast and extremely efficient. Clients can rest assured that they will receive the best telecommunication has to offer.



# SMART HOME

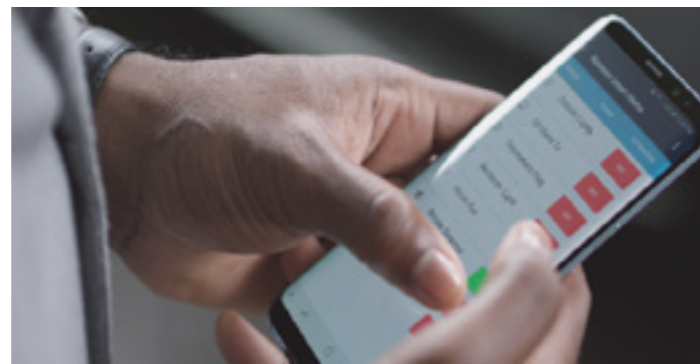


## SMART HOMES AND BUILDINGS:

At Konnex, we are known for driving and encouraging innovation. One way we do this is through the integration of smart devices into our clients' homes and offices. The Smart Home is moving the market and changing the way families islandwide will consider living, and how commercial buildings will function.

A smart home is a residence or building, (maybe a home or commercial enterprise), which uses internet-connected devices to enable remote monitoring and management of appliances and systems like lighting and heating.

For homeowners, Konnex's smart home service provides security, comfort, convenience and energy efficiency. Whereas, for an enterprise/ commercial building, Konnex's smart building service will improve building efficiency, reduce energy costs and environmental impact, and ensure security and satisfaction of its occupants.



Smart Home Technology, also referred to as Home Automation, allows the user to utilize its functions by controlling smart devices, often by a smart home app on their smartphone or other networked devices.

It includes smart devices and appliances that work together to create a remotely controllable network. All the devices are controlled by a master home automation controller often called a smart home hub.

## ADVANTAGES OF SMART HOME TECHNOLOGY:

Konnex is one of the top companies that help develop Smart Homes in Jamaica. A Smart Home enhances one's life with full control over their home at their fingertips.

Smart Homeowners enjoy the ability to control their home functions anywhere in the world. Anyone is at an advantage with:

- 24/7 High Security, Safety & Monitoring
- Accessibility by the homeowner
- User Preferences
- Energy Efficiency
- Cost Effectiveness

Konnex provides and installs smart devices. Some of these include smart locks with finger print recognition, smart plugs and switches to help save on energy consumption, as well as a wide range of our items to make life convenient.



# EQUIPMENT RENTAL



Konnex provides Equipment Rental for all our clients with heavy-duty work. Clients are able to rent equipment that is hard to access locally. We own and lease heavy-duty equipment that is not easy to come by for large corporate companies and big businesses.

Use of our equipment is often for telecommunications purposes, engineering, building infrastructure, network engineering, installations, and construction work.

The list of equipment available for rent includes:

1. Platform Trucks
2. Bucket Trucks/ E-350s/ Boom Buckets
3. International Crane/ Wrecker Trucks
4. Hiace Service Vehicles

## Platform Trucks

The Platform Truck is ideal for 3-story buildings and higher. This truck is often used for “reach jobs”, where there is a need for high elevation. Some jobs include construction and installations for buildings and signs, cleaning windows, and painting high buildings or skyscrapers.

## Bucket Trucks/ E-350/ Boom Buckets

The Bucket Truck, or “Boom Bucket”/ “E-350” is a common favourite among clients. It is used for working on high commercial buildings, telecommunications or working on light posts/ JPS poles.

## International Crane/ Wrecker Trucks:

Ideal for heavy-duty jobs. This truck is used for heavy liftings, like lifting light posts. It is also used for transporting cable wheels and to tow away vehicles.

## Hiace Service Vehicles:

Another common favourite, this vehicle comes equipped with a ladder rack so companies often rent it for technical jobs. It is used for installations, i.e. cable installations, and construction work. It’s also often used to transport tools and ladders.

## RENTING EQUIPMENT

### Equipment Rented By The Hour:

- Platform Trucks
- Bucket Trucks/ E-350s/ Boom Buckets
- International Crane/ Wrecker Trucks

### Equipment Rented By The Day:

- Hiace Service Vehicles



# **WE BELIEVE IN...** **FOSTERING INNOVATION**



**“IT’S VERY IMPORTANT FOR US TO CONTINUALLY LOOK AT THE HORIZON FOR NEW TECHNOLOGIES SO THAT WE MAY INCREASE OPERATIONAL EFFICIENCY AND CONSISTENTLY IMPROVE PERFORMANCE FOR OUR CLIENTS EVERY TIME. AT KONNEXX, WE’RE ALL ENGINEERS.”**

**- KERRIE-ANNE GRAY**

Operations Manager



# Konnecting Minds

Since 2010, the Konnecting Minds outreach program has given hope, strength, and training to students with an interest in engineering, or other career choices related to telecommunications, from various high schools in Jamaica.

Konnex provides an educational program that is built on the values of trust, respect, co-operation and diplomacy.

The program aims to increase retention rates and job opportunities for youths who have dropped out of school or were part of a marginalised population at risk of becoming dependent on Jamaica's social system.

*"Upon entering the programme, many of us didn't know what it would entail. We were all nervous but excited for what would come our way. Each day we were given guidance and vision on how to pursue future endeavours.*

*Our thought process was transformed from our amateur level of thinking as we*

*grew with each lesson given.*

*The programme was designed to foster teamwork. We learned the importance of recognising strengths and weaknesses in team members and tapping into the strengths while trying to improve the weaknesses to achieve a common goal,"*

- Past Student Daniel Mothersill



*"The programme never failed to astonish us. When it was not generating electricity via solar panels, it was learning mixed martial arts or hiking in the serene mountains of Hollywell."*




*"The Konnecting Minds team executed a programme that literally prepared us for the job world through the building of character, the embracing of responsibility and accountability, and helping us to understand the true meaning of standing out,"*

-Past Students



# WE BELIEVE IN...

## FOSTERING TECHNOLOGICAL INNOVATION



“ALONG WITH OUR ‘OPEN DOOR POLICY’, AT KONNEXX WE ENCOURAGE EMPLOYEES TO GO OUT AND EXPAND INTO OTHER FIELDS OF ENGINEERING TO BUILD THEIR EXECUTIVE PROFILE AND INCREASE THE DIVERSITY OF SOLUTIONS WE OFFER CLIENTS”

**- KAVON JONES**  
Installation Manager

# KONNEXX FEATURED CLIENTS LISTING

Konnexx's client list below speaks to our experience, as the top engineering firm in the region, and our capability in the telecommunication industry.

## DIGICEL

In Jamaica, Nevis, Anguilla and Montserrat, Konnexx did fibre splicing between mobile phone cell sites. We also did a network buildout across the island, installation of nodes and installation of residential and commercial services islandwide



## JAMAICA PUBLIC SERVICE (JPS)

Fibre splicing connecting main power stations islandwide in Jamaica



## XSOMO INTERNATIONAL LIMITED (FORMERLY MOORE BUSINESS FORMS)

Fibre infrastructure (design & installation)



## CLARO (FORMERLY MIPHONE)

Fibre splicing between mobile phone cell sites



## TOP BEACH RESORT

Building out of the network infrastructure to facilitate cable TV

## GREEN ENERGY SAVINGS LTD

Provided support on numerous projects

## COLUMBUS COMMUNICATIONS JAMAICA LTD (FLOW)



Network buildout across the island, fibre optic splicing, installation of nodes, installation of residential and commercial services islandwide

## EMBASSY OF JAPAN

Network buildout of the infrastructure to facilitate TDM and IPLC services

## MINISTRY OF JUSTICE

Buildout of the network infrastructure to facilitate internet, IPLC and data communications



## THE JAMAICA DEFENCE FORCE

Network buildout of the infrastructure to facilitate internet and data communications



## MARINERS BEACH CLUB/ NEGRIL BEACH CLUB

Buildout of the network infrastructure to facilitate cable TV, internet and data communications.

## ACADIA PARK

Installation of CCTV for the community using a coaxial cable in an 80 home suburban neighbourhood

# COMPLETED PROJECTS

 Aqua Nova/ Negril Beach Club Condos	Negril Escape Bar B Barn Hotel	Nestle Chrisanns Hotel	Sea Breeze Apartments Merrill's 1 & 2 Devine Destiny Negril Tree House	 Diageo / Red Stripe Seasplash
 Norman Manley International Airport	Coral Cay Resort Beach House Villas Crane Ridge Resort Bungalow Hotel	Pipers Cove Hotel Donaldson's Inn Bush Cay Resort Richmond Hill Hotel	Eddies Tigress II Silver Seas Hotel (Legends) Pineapple Hotel FDR Resort	 Point Village Resort FireFly Limited SuperClubs Group of Hotels
 Executive Mammee Bay Resort Caribbean Sunset Resort	Ritz Carlton Hotel Rondel Village Foote Print on the Sands Charella Inn	Rose Hall Resort Classique Cottages Royal Decameron Hotel Fun Holiday Beach Resort	Prospect Plantation For Real Resort Rose Garden Hotel Grand Bahia Principe The US Embassy	 HOTELS & RESORTS IBEROSTAR HOTELS & RESORTS
 Couples Resort (All four locations)	Samsara Resort Hibiscus Lodge Hotel Sandals Group of Hotels	Holiday Haven Coyaba Resort Jamaica Inn Crystal Waters	Salem Resort Iberostar Rose Hall Thrills Resort Sand Castle Idle A While Timeshare / Negril Beach Club 2	 HOTELS & RESORTS Royallon White Sands Montego Bay
 Sangster International Airport	 Sangster's International Airport	Little Shaw Park Hotel	La Mar Resort & Café Seekers Guest House Travellers Resort Seville Manor White Sands Hotel Sunset Inn Mariposa Hide Away Xtabi	
 Sangster's International Airport	Little Shaw Park Hotel		Dekal Wireless Jamaica Ltd	



# OUR MISSION

*To create value and sustainable growth for Jamaica through providing alternate energy solutions and efficient telecommunication engineering services*

# KONNECT WITH US



## HEAD OFFICE

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## HEAD OFFICE

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